



DARWIN LIMOUSINES

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Our mission statement

Lets begin with a snippet of history. A Chauffeur is not simply your classic driver, a "driver" may deliver pizza etc. Being a Chauffeur is a whole culture unto itself. The term does not even mean "driver." Originally the term Chauffeur comes from the French language, where "chauffer" means to stoke, and "chauffeur" is therefore a stoker.

The reason for this is that historically, the first automobiles, just as their early counterparts in railroad rolling stock and watercraft, were driven by steam and needed the driver – "le chauffeur" – to stoke the vehicle's engine, "le moteur." You see, the first generation of motorcars were powered by gasoline ("petrol") and relied on pre-heated "hot tubes" located in the cylinder head to start up the engine: this was in the days before electrical ignition.

So the original "Chauffeur" was essentially the heater of those tubes, priming the system at the beginning of the trip and counting on the engine's compression cycle to keep the tubes continuously heated to the right temperature.

Being a chauffeur has come a long way since then and has developed into a service industry. We no longer need to heat the tubes. We are there, amongst other things, to provide a positive experience for the traveler, a concierge on the road.

Tom Mazza, a well know leader and chauffeur training consultant in the limousine industry, has once said:

"It all begins with the initial contact between client and their chauffeur!

I recently arrived at the Newark, NJ Airport, one of the world's busiest, on my way to train chauffeurs. There were at least a hundred working chauffeurs in B terminal waiting for passengers in a kind of "thin white line." Most of the "line" looked unprepared to greet passengers. Some of them were not wearing jackets; others had necktie dangling, or were otherwise disheveled. Airport signs ranged from individual letters on a small board with company logo, to torn sheets of paper with names written by a marker pen. As I walked by them, I smelled the cigarette smoke hanging on their clothes.

In order to make that initial contact a positive experience, a chauffeur has to be fully prepared. Just as importantly, a company owner has to be motivated to understand that this initial contact, and the overall quality of a company's driving staff, is the single biggest factor in determining success and failure in the chauffeur business."

<http://www.tommazza.com>

Our limousines and service.

Darwin Limousines is a professional chauffeured limousine service. For your convenience, we offer only highly trained, reliable and professional chauffeurs, and luxurious and well appointed limousines BMW 750Li and 740Li.

Darwin Limousines is the popular choice of businesses, travellers and locals for Limousines and Private Hire Cars. Our Limousines and Private Hire Cars cater for all luxury transport needs.

From or to Darwin Airport, to the office, to your doorstep, Darwin Limousines will get you there in style and comfort. Whether you need transportation to Darwin Airport, want to make a grand entrance at a social event, or need to arrange travel to a conference, Darwin Limousines has this quality fleet at your service. Our charter and wedding services surpass the level of our competition throughout the Greater Darwin Area. If you desire top service, at affordable rates, call Darwin Limousines.



Are you coming to Darwin for the first time? As an option we offer a Meet & Greet service at Darwin Airport, the Wharf and the Ghan. Your chauffeur will be looking out for you with your name on a sign. The chauffeur will help with the luggage and conduct you to your Limousine.

Our chauffeurs and service.

We know how important it is to provide business travellers with a reliable chauffeur driven service. Each of our chauffeurs is a trained professional, knowledgeable, discreet and very familiar with the particular needs of the business traveller. So, while we can't take all the stress away from a business trip, we'll get you or your people to and from their meetings in the most efficient, timely and comfortable way possible.



Allow our experienced chauffeurs to transfer you safely from the airport to your intended destination, ensuring that you arrive prepared relaxed and ready for the events of the day ahead. Just provide the flight details and leave the rest to us. A uniformed chauffeur will meet you at the entrance to the arrivals and baggage claim area, at the correct time, and conduct you to your waiting limousine for your onward journey.

Flexibility and extra service

We recognise the need to be flexible with our service options - therefore, our packages are negotiable to meet our clients transport needs. While reflecting the excellent service we offer you will be amazed how competitive our prices are.

Darwin Limousines provides you with the extra services only a first class limousine business offers. We offer cold refreshment towellettes, iPads and iPhone with full Internet access, WiFi hotspot, phone chargers and a spare mobile phone if needed.



Our limousines are available 24 hours a day, 7 days per week. Our competitive rates can be confirmed at the time of booking. We are available by Phone, E-mail, and Fax. We have EFTPOS and Cabcharge on board and accept all major credit cards and all Cabcharge cards and vouchers.



Our own app for the iPhone and iPad is available!

In there you have the direct booking request, history of your bookings, link to our web site and link to the TIO web site.

The download link:

<http://itunes.apple.com/us/app/darwin-limousines/id385261813?mt=8>